

# EPoS Distributor

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**TO:** The Editor

## **EPoS DISTRIBUTOR EXPANDS ITS PRODUCT PORTFOLIO BY INTRODUCING POSIFLEX**

EPoS Distributor, the York based Specialist Retail IT distributor, is pleased to announce that it is expanding its current product portfolio following its recent appointment as a UK Distributor for Posiflex's point-of-sale (POS) retail hardware products.

EPoS Distributor is now stocking Posiflex's core POS products including EPOS terminals, customer displays, cash drawers, magnetic stripe readers, thermal receipt printers, touchscreen monitors and programmable keyboards.

Michelle Spencer, Business Development Manager for EPoS Distributor commented "Posiflex is already a well recognised organisation and we are very excited about this partnership. We are confident that the Posiflex brand will deliver high quality and reliable products as well as a reasonable price tag to help our resellers deal with challenging end user budgets. The Posiflex range is ideal for a range of applications within a number of markets including retail, hospitality, leisure, healthcare and the public sector."

The core EPoS terminals will include the KS-6215Plus fan-free system ideal for hospitality and retail environments, offering a high quality terminal at competitive pricing. The KS-6215Plus is powered by a 1.5GHz processor and incorporates a 15" LCD screen. Housed with a stylish aluminium case and textured on high-gloss polycarbonate front bezel, this series adds a fashionable spotlight to retail counters whilst providing effective ventilation for quiet operation.

## PRESS RELEASE

The KS-6815N is designed under the concept of high performance, excellent reliability with an inexpensive price, and the small footprint is perfect for hospitality environments. It applies an Intel® ATOM 1.6GHz processor, includes a 15" touch LCD panel with an optional built-in emergency UPS to avoid sudden loss of power during transaction. This terminal's dust and water resistant design (IP44 capable) and sealed vents and screen, opens up a wide range of possible applications, especially in hospitality environments. The KS-6815N is a solid, high quality terminal designed with ease of maintenance and serviceability in mind.

The JIVA-8315 is a touch terminal designed for environments that require increased performance at the front-end workstation. The JIVA-8315 terminal features a 15" LCD screen, 1.9GHz Intel Dual Core processor and unique space saving design ideal for retail, hospitality, convenience stores and healthcare.

Graham Holland, Head of UK Sales at Posiflex commented "We are very excited to add EPoS Distributor as a partner. The joint range of products now available to VARs and software providers is second to none and allows VARs to offer all customers and prospects an excellent range of solutions, which in turn will increase their business over the coming years. Posiflex has a long established UK office with full technical and repair support to enhance the customer service offered, including the option of an on-site repair service. Reliability, quality and ease of use are words that our customers use to describe the Posiflex range of Fan Free touch terminals."

To find out more about the Posiflex range or to discuss your EPoS requirements, call us today on 01904 717450 or browse online at [www.eposdistributor.co.uk](http://www.eposdistributor.co.uk)

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### **About Posiflex**

*Founded in 1984, POSIFLEX Incorporated conducts business worldwide and is the sole designer and manufacturer of all POSIFLEX products in its own ISO 9001/9002/14001 certified laboratories and factory in Taiwan. POSIFLEX products include a wide range of integrated POS terminal solutions and a complete line of related peripherals. Terminal solutions range from Linux/MS-Windows CE thin-client technology to high performance Intel-based systems with standard operating systems, serving the retail, hospitality and vertical retail market segments.*

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